

### Bay Consortium Workforce Development Board, Inc.

### PY 24 – 25 1st Quarter Joint Board/CLEO Meeting

Wednesday, November 6, 2024

1:00 p.m.

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### **Agenda**

### Bay Consortium Workforce Development Board/ Chief Local Elected Officials Joint Meeting Wednesday, November 6, 2024 1:00 p.m.

- I. Call to order
- II. Welcome and Introductions Skyla Flock, Fredericksburg Nationals
- III. Roll Call Lauren Fallin, Executive Assistant
  - A. Chief Local Elected Officials
  - **B.** Bay Consortium Workforce Development Board
- IV. Public Comment
- V. Reports
- A. One-Stop Manager Report Jessica Weber, One Stop Manager
- B. Business Services Report Jacob McCaleb, Business Services Representative
- C. Youth Report Giles Scott, WIOA Youth Program Influencer
- D. Critical Sector Job Quality Grant Report Jackie Davis, Executive Director
- VI. CLEO Old Business
- VII. CLEO New Business
  - A. New BCWDB members
    - i. Sherrina Sewell, Department of Aging and Rehabilitative Services
    - ii. Kayla Coleman, Rappahannock Electric Cooperative
    - iii. Nicholas Minor, STACK Infrastructure
    - iv. Kimberly Young, University of Mary Washington
    - v. Ginni Matern, Matern Staffing
  - B. BCWDB PY 24 25 Budget

### **VIII. Joint New Business**

- A. Approval of August 7, 2024 BCWDB Joint Meeting Minutes
- **B.** Request for Proposals (RFP)
  - i. Youth RFP
  - ii. Adult & Dislocated Worker RFP
  - iii. One Stop Operator RFP
- IX. BCWDB Old Business
- X. BCWDB New Business
  - A. Executive Committee Greg Moon, Chair
  - B. Business and Workforce Services Committee Carley Walker, Chair
  - C. Operations and Performance Committee Jennifer Bowhey, *Chair*
  - D. Policy and Strategic Planning Committee Jarrod Elwell, Chair
    - i. BCWDB 15-01 Self-Sufficiency Policy Update
  - E. Communications Committee Kyle Allwine, *Chair*
  - XI. Executive Director's Update Jackie Davis, Executive Director

- A. Review VWL 24-02 Requirement for Local Plan Policy
- B. Strategic Plan
- **C.** Center Certifications
- **XII.** Other Items for Discussion
- XIII. Public Comment
- XIV. Adjournment

## Joint BCWDB Board/CLEO Meeting Minutes Wednesday, August 7, 2024 1:00 p.m.

- **I. Call to order:** BCWDB Chair Greg Moon called the meeting to order at 1:00 p.m.
- **II. Welcome and Introductions** *Tides Inn*: The owner of Tides Inn introduced everyone to the Tides Inn, and the BCWDB and CLEO members gave each other their introductions.

### III. Roll Call:

## **Bay Consortium Workforce Development Board**

**Business** 

Kyle Allwine	Present, Virtual	Hosey Burgess	Present
Jaclyn Ammons	Absent	Robert Dixon	Present
Jennifer Bowhey	Present	Tracye Elliott	Present
Sara Carroll	Present	Marianne Gibbs	Present Alternate Ramona Wilson
Kayla Coleman	Absent	Ian Ginger	Present
Stephen Cox	Present	Joshua Gemerek	Present, Virtual
Beverly Davis	Absent	Brian Hall	Absent
Jarrod Elwell	Present	Marjorie Lampkin	Present Alternate Jean White
Ashley Forbes	Absent	Vanesa Livingstone	Present
Shawn Hildebrand	Absent	Sherinna Sewell	Present Alternate Natasha Frye
Brittany Metts	Absent	Raymond Staton Jr.	Absent

Public (5)

	Greg Moon	Present		Carley Walker	Present
	Dennis Parsons	Present		Deborah Warf	Present
	Melissa Sheffield	Present			
<i>15</i>	Matt Weaver	Absent	13		

There is a physical quorum.

#### **Chief Local Elected Officials**

Accomack County	Jessica Hargis, Mike Mason	
Caroline County	Gary Wilson	Present
City of Fredericksburg	Amy Pergole	Absent
Essex County	Bud Smith	Present
King George County	Ken Strond	Absent
King and Queen County	Lawrence Simpkins, Sherrin Alsop	Absent
King William County	Justin Catlett	Present
Lancaster County	John Bateman	Present
Mathews County	Ramona Wilson	Present
Middlesex County	Celane Roden	Present
Northampton County	Charles Kolakowski	Present
Northumberland County	Drew Bayse	Present
Richmond County	Hope Mothershead	Absent
Spotsylvania County	Kevin Marshall	Absent
Stafford County	Liz Barber	Absent
Westmoreland County	Donna Cogswell	Absent

There is no physical quorum.

- **IV. Public Comment:** There was no public comment.
- V. One-Stop Manager Report Jessica Weber: One-Stop Manager Jessica Weber gave the One-Stop Manager report to the Executive Committee. Jessica reported that there have been 873 new hires, 336 students for the Upskill Learn and Earn training, and 222 referrals for career navigation platforms. She noted that more clients have been coming in with a direct need, with a vast age range (youth, veterans, seniors) seeking training, job placement, or assistance with digital literacy (ex.: how to apply to jobs on computer, create resumes, etc.). Jessica reported that there has been an 11% increase this year in the number of clients served in the Fredericksburg Virginia Career Works Center, a 54% increase in Eastern Shore, and a 43% increase in the number of clients served in the Northern Neck/Warsaw Virginia Career Work Center.

- VI. Business Services Report Jacob McCaleb: Jacob McCaleb provided the Business Services Report to the Bay Consortium Workforce Development Board and Chief Local Elected Officials. Jacob reported that he has been participating at and attending events to further expand the knowledge and mission of Bay Consortium Workforce Development Board and gain partners and connections and has been engaging with employers on the many services and resources that BCWDB offers. Jacob has reached out to a total of 115 businesses this quarter and is currently working on a Business Services plan with Jackie. Jacob noted that there are upcoming incumbent worker training summit sessions, 3 roundtable events for the Critical Sector Job Quality grant, and a Virginia Rural Leadership Institute community impact project regional high school workforce event.
- VII. Youth Report Giles Scott: Giles Scott provided the Youth Report to the Bay Consortium Workforce Development Board and Chief Local Elected Officials. Giles noted how has been participating in numerous career exploration events throughout our region and has also been working with community partners with resources such as mock interviews and career exploration (Northern Neck Boys and Girls Club, Thrive VA, Fredericksburg Chamber of Commerce, Germanna Community College, etc.) utilizing the Virtual Reality Career Exploration program with both the youth and staff. Giles noted that the Virtual Reality Career Exploration program has added much more training options and modules to be utilized, and that Healthcare and Emergency Services were the top training modules utilized on the Virtual Reality Career Exploration program.
- VIII. Critical Sector Job Quality Grant Report Makalia Records: Makalia Records provided a quarterly update on the Critical Sector Job Quality (CSJQ) outcomes and milestones achieved to the Bay Consortium Workforce Development Board and Chief Local Elected Officials.
  - **IX. CLEO Old Business:** There was no old business to be discussed.
  - X. CLEO New Business
    - **A. Approval of May 7, 2024 CLEO Meeting Minutes:** As the Chief Local Elected Officials did not have a physical quorum, they could not open any motions to vote on action items.
    - **B.** New BCWDB members
      - i. Kayla Coleman
      - ii. Sherrina Sewell
  - **XI. BCWDB Old Business:** There was no old business to be discussed.
- XII. BCWDB New Business
  - **A. Approval of May 1, 2024 BCWDB Meeting Minutes:** Jennifer Bowhey made a motion to approve the May 1, 2024 BCWDB meeting minutes, and Deborah Warf seconded the motion, passing the motion unanimously.

- **B. Executive Committee:** Jackie Davis reported to the BCWDB and CLEOs of the Executive Committee's newly appointed chair and vice chair, Greg Moon and Ashley Forbes. Greg Moon stated that the Executive Committee met and approved the meeting minutes and for the Request for Proposal to continue under three contractors and have option three as the alternative option. The Executive Committee also overviewed and sent to the Board for approval the proposed PY 24 - 25budget, the One-Stop Center Certification Policy, the by-laws, the ETPL (Peace of Mind Nursing Training Center, LLC), and the BCWDB Event Coordination and Branding Policy. Steve Cox made a motion to approve the RFP to continue under three contractors, and Tracy Elliott's alternative Danielle Robinson seconded the motion, passing it unanimously. Dennis Parsons made the motion to approve the Peace of Mind Nursing Training Center, LLC ETPL and Jennifer Bowhey seconded the motion, passing it unanimously. Ian Ginger made the motion to approve the Event Coordination and Branding Policy, and Carley Walker seconded the motion, passing it unanimously. Vanesa Livingstone made a motion to approve the One-Stop Center Certification Policy, and Ian Ginger seconded the motion, passing it unanimously. Vanesa Livingstone made a motion to approve the bylaws, and Deborah Warf seconded the motion, passing it unanimously.
- C. Business and Workforce Services Committee: Carley Walker, newly appointed Business and Workforce Services Committee Chair, reported to the BCWDB and CLEOs of the committee's new chair and vice chair appointments, Carley Walker and Deborah Warf. Carley also reported that Carley Walker noted that in the Business and Workforce Services Committee meeting, One Stop Manager Jessica Weber gave the One Stop Report and reported that there has been an increase in attendance across all the Virginia Career Works centers (Fredericksburg: 11% increase, Northern Neck/Warsaw: 49%, Eastern Shore: 54%). She also noted that Jacob McCaleb provided the Business Services report to the committee and noted that he is working on a Business Services Plan with Jackie Davis. Carley announced that the committee voted on the One Stop Center Policy and approved it to be sent to the Executive Committee, and that the committee advocates streamlining services for job seeking. Carley Walker made a motion to approve the One Stop Center Policy and send it to the Board for approval, and Jarrod Elwell seconded the motion, passing it unanimously.
- **D.** Operations and Performance Committee: Jennifer Bowhey, newly appointed Operations and Performance Committee Chair, reported to the BCWDB and CLEOs of the committee's new chair and vice chair appointments, Jennifer Bowhey and Beverly Davis. Steven Golas presented the Quarterly Report to the committee, and Makalia Records gave the committee an update on the Coastal Resiliency Grant. Jennifer

also noted that the committee made a motion to get further guidance for the RFP from the Executive Committee. Ian Ginger made a motion for the Executive Committee to continue with our 3 RFP providers, and have option #3 as an alternative, and Carley Walker seconded the motion, passing it unanimously to be approved by the Board.

- E. Policy and Strategic Planning Committee: Jarrod Elwell, newly appointed Policy and Strategic Planning Committee Chair, reported to the BCWDB and CLEOs of the committee's new chair and vice chair appointments, Jarrod Elwell and Melissa Sheffield. Jarrod also stated that the committee voted on the approval of the previous meeting's minutes, approval of the by-laws, and approval of the ETPL. Ian Ginger made a motion to approve the by-laws, and Jarrod Elwell seconded the motion, passing it unanimously to be approved by the Board. Ian Ginger also made a motion to approve the ETPL for Peace of Mind Nursing Training Center, and Carley Walker seconded the motion, passing it unanimously to be approved by the Board.
- F. Communications Committee: Kyle Allwine, newly appointed Communications Committee Chair, reported to the BCWDB and CLEOs that of the committee's new chair and vice chair appointments, Kyle Allwine and Sara Carroll. Kyle also reported that the committee discussed creating and administering a communications plan and metrics. Kyle also noted that the Communications Committee approved the Event Coordination Policy to be sent to the Executive Committee for approval. Carley Walker made a motion to approve the Event Coordination Policy and send it to the Board for approval, and Ian Ginger seconded the motion, passing it unanimously.

#### XIII. Joint New Business

- A. BCWDB PY 24 -- 25 Proposed Budget: Jackie Davis proposed the BCWDB PY 24 25 Proposed Budget to the Bay Consortium Workforce Development Board and Chief Local Elected Officials. Jennifer Bowhey made a motion to approve the PY 24 25 budget, and Deborah Warf seconded the motion, passing it unanimously. Jean White (Marjorie Lampkin's alternate) and Steve Cox abstained from the motion.
- **XIV. Executive Director's Update:** Jackie Davis gave the Executive Director's Update to the Bay Consortium Workforce Development Board and Chief Local Elected Officials.
- **XV.** Other Items for Discussion: There were no other items for discussion.
- **XVI. Public Comment:** There was no public comment.

**XVII. Adjournment:** With there being no further discussion, Greg Moon held a motion to adjourn the meeting at 3:07 p.m.

Respectfully submitted, Lauren Fallin

### **New BCWDB Members**

	VIRGINIA CAREER WORKS
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1 11dale (1 1101) 1111) 21101)		2-LWDA#		3-Date	
Sherrina, S, Sewell X		XIII		5.23.2024	
4-Street Address 8004 Franklin Farms Drive			13-Nominee Characte Gender: Male	eristics Female	
5-City Henrico	6-County Henrico		Race: White Hispanic	Black Amer. Indian	
7-State Virginia	8-ZIP		Native Alaskan	Asian	
9-Home Phone (include area code)	10-Work Phone (in 804-662-7220	oclude area code)	Pacific Islander  14-Recommended fo	Other	
11-FAX 804-662-9140	12-E-Mail Sherrina.Sewell@dars.virg	inia.gov	16- Labor/ CBO/ Appre		
15-LWDA Name Bay Consortium Workforce Development Board			17-Private Sector (Bus 18-Education 19-VEC	siness)	
16-Labor/ CBO/ Apprenticeship Repres	sentative		20-Economic Develop	ment	
T-1	Organization		21-VDARS/VDBVI		
Title Labor CBO Regist	ered Apprenticeship		22-DSS 23-Optional/Other		
17-Private Sector (Business) Representa	itive		1	Yes No	
			Minority-Owned Busin		
Title			Female-Owned Busine Urban Suburban		
Business			Number of Employees		
Type of Business					
18-Education Representative		19-VEC Representative			
Title		Title			
Institution					
Title II Community College Caree					
20-Economic Development Representati	ive	21-VDARS/VDBVI Representative			
Title		Title District Director			
		22-DSS Representative			
		Title			
24-Nominator		23-Optional/ Other	23-Optional/ Other Representative		
I hereby recommend the above-named person the Local Workforce Development Board.	n for membership on	Title			
Lathry at ayuld 6/3/24		Agency			
Signature	Date /	25-Action by Chief Elected Official Subject to certification required by Section 107 of the Workforce Innovation and			
Kathryn A.Hayfield U		Opportunity Act of 2014	and Policy 200-04 (2016) (Re	evised July 1, 2016) of the	
Printed/Typed Name & Title of Nominator		Virginia Board for Workforce Development, the person nominated herein has been duly appointed to the Local Workforce Development Board by the Chief			
Department for Aging and Rehabilitative Services		Elected Officials.		,	
Nominator Organization 804-662-7644		Term of Appointment:	From	_To	
Phone	FAX	1			
Kathryn.Hayfield@dars.virginia.gov		Simple of Chi-Cri-	ated Official	Date	
Email		Signature of Chief Elec	леи Ојјичи	Dute	



1-Name (First, MI, Last) Kayla S. Coleman		2-LWDA#		3-Date 06/13/2024	
4-Street Address 20801 Attucks Drive		13-Nominee Charact Gender: Male			
5-City	<b>6-County</b> South Chesterfield		Race: White	Black 🗸	ļ
7-State Virginia	8-ZIP		Hispanic Native Alaskan	Amer. Indian Asian	
9-Home Phone (include area code) 804-921-7590	10-Work Phone (ii 540-706-9852	nclude area code)	Pacific Islander	Other or (see section number)	<u> </u>
11-FAX	12-E-Mail kcoleman@myrec.coop		16- Labor/ CBO/ Appre	enticeship	į
15-LWDA Name Bay Consortium Workforce Development Board, Inc.			17-Private Sector (Bu 18-Education 19-VEC	siness)	]
16-Labor/ CBO/ Apprenticeship Repres			20-Economic Develop 21-VDARS/VDBVI	pment	j
Title Labor CBO Regist	Organization ered Apprenticeship		22-DSS 23-Optional/Other		]
17-Private Sector (Business) Representa Title Economic Development Sp. Business Rappahannock Electric Type of Business Electric utility	ecialist		Minority-Owned Busine Female-Owned Busine Urban Suburba Number of Employees	ess	
18-Education Representative		19-VEC Represer	ntative		_
Title		Title			
Institution Community College Caree	r&TechnicalEducation	1			
20-Economic Development Representati	ve	21-VDARS/VDBV	VI Representative		_
Title		Title			_
		22-DSS Represen	tative		
24-Nominator		Title	D 44		_
I hereby recommend the above-named persor the Local Workforce Development Board.	ı for membership on	23-Optional/ Other	er Representative		_
the Book worldoree Beretophiem Board		Agency			_
Signature Date Felicia Ainsa 06/13/2024		25-Action by Chief Elected Official Subject to certification required by Section 107 of the Workforce Innovation and Opportunity Act of 2014 and Policy 200-04 (2016) (Revised July 1, 2016) of the			
Printed/Typed Name & Title of Nominator Felicia Ainsa, Economic Development Director		Virginia Board for Wor	kforce Development, the perso the Local Workforce Developn	on nominated herein has	
Nominator Organization		Elected Officials.	•	ŕ	
Rappahannock Electric Co		Term of Appointmen	nt: From	10	
Phone 540-419-6665	FAX				
Email		Signature of Chief El	ected Official	Date	



1-Name (First, MI, Last) Nicholas R. Minor		2-LWDA# 13		3-Date 10/10/24
4-Street Address 416 Dundee Place			13-Nominee Charact Gender: Male	_
5-City Fredericksburg	6-County Stafford		Race:	Black 🗸
7-State Virginia	8-ZIV.5		Hispanic Native Alaskan	Amer. Indian Asian
9-Home Phone (include area code)	10-Work Phone (i) 757 254 4432	nclude area code)	Pacific Islander	Other
11-FAX	12-E-Mail nminor@stacki	nfra.com	16- Labor/ CBO/ Appre	enticeship
15-LWDA Name Bay Consortium 16-Labor/ CBO/ Apprenticeship Repres			17-Private Sector (Bu 18-Education 19-VEC	
			20-Economic Develor 21-VDARS/VDBVI	pment
Title Labor CBO Regist	Organization ered Apprenticeship		22-DSS 23-Optional/Other	$\exists$
17-Private Sector (Business) Representa	tive		Minority-Owned Busine	
Business STACK Infrastructure			Urban Suburba Number of Employees	
Type of Business Digital Infrastru	cture Developn	nent		
18-Education Representative		19-VEC Represent	ative	
Title		Title		
Institution		_		
Title II Community College Care	r&TechnicalEducation			
20-Economic Development Representati	ve	21-VDARS/VDBV	I Representative	
Title		Title		
		22-DSS Representa	ntive	
		Title		
24-Nominator		™3-Optional/ Other	Representative	
I hereby recommend the above-named person the Local Workforce Development Board.		Title		
MA	21/OCT/24	Agency		
Signature Kevin Hughes	Date		Elected Official quired by Section 107 of the and Policy 200-04 (2016) (R.	
Printed/Typed Name & Title of Nominator VP Public Affairs			orce Development, the perso e Local Workforce Developm	
Nominator Organization STACK Infrastructure		Term of Appointment:	From	To
Phone	FAX	1		
Email		Signature of Chief Flee	ted Official	Date



1-Name (First, MI, Last)		2-LWDA#		3-Date		
(imberly C. Young 13			8/28/2024			
4-Street Address			13-Nominee Charact			
604 Lendall Ln			Gender: Male	Female 🗸		
5-City Fredericksburg	<b>6-County</b> Stafford		Race: White	Black 🗸		
7-State Virginia			Hispanic	Amer. Indian		
	<b>8-ZIP</b> 22405		Native Alaskan	Asian		
9-Home Phone (include area code)	10-Work Phone (in	nclude area code)	Pacific Islander	Other		
816-679-6399 11-FAX	540-286-8076		14-Recommended fo	or (see section numb <u>er)</u>		
II-FAX	12-E-Mail kyoung3@umw.edu		16- Labor/ CBO/ Appre	· —		
15-LWDA Name			17-Private Sector (Bus 18-Education	siness)		
Bay Consortium  16-Labor/ CBO/ Apprenticeship Repres	entative		19-VEC	一		
10-Labor/ CBO/ Apprendeship Repres	entative		20-Economic Develop	oment		
Title	Organization		21-VDARS/VDBVI 22-DSS	$\vdash$		
	ered Apprenticeship		23-Optional/Other	H		
17-Private Sector (Business) Representa	tive		1	Yes No		
			Minority-Owned Busin	ness		
Title			Female-Owned Busine			
Business			Urban Suburba			
Type of Business			Number of Employees			
18-Education Representative		19-VEC Represent	ative			
Title Associate Provost for Career and Workforce		Title				
Institution University of Mary Washington						
	╗					
	r&TechnicalEducation	21 VDADGWDDVI Damagantotina				
20-Economic Development Representati	ve	21-VDARS/VDBVI Representative				
Title		Title				
		22-DSS Representative				
		Title				
24-Nominator		23-Optional/ Other	Representative			
I hereby recommend the above-named person	for membership on	Title	•			
the Local Workforce Development Board.	-					
July Mel 8-28-24		Agency				
Signature	Date	25-Action by Chief	Elected Official			
Timothy M. O'Donnell, Provost		Subject to certification re	quired by Section 107 of the			
Printed/Typed Name & Title of Nominator			and Policy 200-04 (2016) (Reforce Development, the person			
University of Mary Washington		been duly appointed to th Elected Officials.	e Local Workforce Developm	ent Board by the Chief		
Nominator Organization		Term of Appointment:	From	То		
(540) 654-1252		Tomi of Appointment.	r rom	_10		
Phone todonnel@umw.edu	FAX					
Email		Signature of Chief Elec	cted Official	Date		



1-Name (First, MI, Last) Ginni Matern		2-LWDA# 13		3-Date 9.14.24	
4-Street Address 10712 Ballantraye Dr Suite 312			13-Nominee Charact Gender: Male	eristics	
5-City	6-County		Race:	remaie [V]	
Fredericksburg	Spotsylvania		White 7		
7-State Virginia	8-ZIP 22407		Hispanic Native Alaskan	Amer. Indian	
9-Home Phone (include area code) 540-809-7412	10-Work Phone (in 540-604-5000	nclude area code)	Pacific Islander	Other	
11-FAX 540-604-5001	12-E-Mail ginni@maternstaffing.com		16- Labor/ CBO/ Appre	nticeship	
15-LWDA Name Bay Consortium	10. 0		17-Private Sector (Bu 18-Education 19-VEC	siness)	
16-Labor/ CBO/ Apprenticeship Repres	sentative		20-Economic Develor 21-VDARS/VDBVI	oment	
Title Labor CBO Regist	Organization ered Apprenticeship		22-DSS 23-Optional/Other		
17-Private Sector (Business) Representa	ntive			Yes No	
Title CEO			Minority-Owned Busine Female-Owned Busine		
Business Matern Staffing			Urban Suburba	n Rural	
Type of Business Staffing Agency			Number of Employees	800	
18-Education Representative		19-VEC Represent	ative		
Title		Title			
Institution					
Title II Community College Caree	r& Technical Education	]			
20-Economic Development Representati	ive	21-VDARS/VDBVI Representative			
Title		Title			
		22-DSS Representative			
=		Title			
24-Nominator		23-Optional/Other	Representative		
I hereby recommend the above-named person	n for membership on	Title	<del>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</del>		
the Local Workforce Development Board.	9/17/711	Agency			
Signature	Date Date	25-Action by Chief	Elected Official		
Ginni Matern		Subject to certification re	equired by Section 107 of the V		
Printed/Typed Name & Title of Nominator		Virginia Board for Work	and Policy 200-04 (2016) (Reforce Development, the person	n nominated herein has	
Matern Staffing  Nominator Organization		been duly appointed to the Elected Officials.	e Local Workforce Developm	ent Board by the Chief	
Nominator Organization 540-604-5000		Term of Appointment	From	_To	
Phone	FAX	1			
ginni@maternstaffing.com  Email		Signature of Chief Elec	cted Official	Date	
		- S. min o of Crimof Elect			

## BCWDB PY 24 – 25 Budget

Bay Consortiun		-		ent Board
PY 2	4-25 Pr	oposed Budge	t	
Revenue	Approve	ed PY23-24 Budget		Proposed PY24-25 Budget
Total WIOA Title I				
Admin	\$	194,666.90	\$	117,503.32
Adult	\$	528,906.38	\$	431,344.41
Dislocated	\$	423,495.29	\$	346,486.20
Youth	\$	671,464.84	\$	486,645.93
FieldPrint	\$	2,711.50	\$	2,400.00
Locality	\$	92,070.38	\$	99,758.00
Critical Sector Job Quality Grant	\$	495,878.00	\$	392,507.00
VCW Mgmt	\$	12,000.00	\$	6,000.00
Transportation to Learn	\$	25,000.00	\$	13,839.29
Youth Outreach	\$	25,000.00	\$	9,000.00
Career DWG	\$	54,167.00		
GOVA TPI	\$	198,190.58		
Community Project Funding			\$	200,000.00
Total Revenue	\$	2,723,550.87	\$	2,105,484.15
Expenses				
Board		ed PY23-24 Budget		Proposed PY24-25 Budget
Advertising	\$	500.00	\$	500.00
Audit	\$	16,200.00	\$	16,200.00
Dues/Publications	\$	500.00	\$	500.00
Employee Salaries	\$	262,387.50	\$	270,259.13
Employee Benefits	\$	78,716.25	\$	81,077.74
Employee Taxes	\$	24,270.84	\$	24,998.97
Equip. Purchase	\$	1,500.00	\$	1,500.00
Equip. Rental	\$	4,000.00	\$	4,000.00
Equip. Repair	\$	750.00	\$	750.00
Insurance	\$	7,000.00	\$	7,000.00
Office Rent	\$	10,000.00	\$	10,000.00
Office Supplies	\$	2,000.00	\$	2,000.00
Postage	\$	500.00	\$	500.00
Printing	\$	500.00	\$	500.00
Telephone/Communications/Webpa		7,500.00	\$	7,500.00
Professional Fees/PT Staff	\$	2,000.00	\$	2,000.00
Professional Development	\$	5,000.00	\$	5,000.00
Staff Travel	\$	20,000.00	\$	20,000.00
Board/CLEO Travel	\$	13,500.00	\$	13,500.00
Board Total	\$	456,824.59	\$	467,785.83
Programs	Approve	ed PY23-24 Budget		Proposed PY24-25 Budget
SUB AREA 16 Adult/Dislocated	\$	286,923.75	\$	262,777.11
SUB AREA 17 and 18 Adult/Dislocated	\$	243,551.05	\$	119,444.14
SUB AREA 22 Adult/Dislocated	\$	119,121.17	\$	95,555.31
SUB AREA 16 YOUTH	\$	169,656.60	\$	144,568.39
SUB AREA 17 and 18 YOUTH*	\$	155,363.94	\$	65,712.91
SUB AREA 22 YOUTH	\$	84,561.37	\$	52,570.32
One-Stop Operator	\$	50,000.00	\$	50,000.00
Business Services	\$	107,416.88	\$	98,713.75
Incumbent Worker Training	\$	15,000.00	\$	15,000.00
On-the-Job Training	\$	15,000.00	\$	20,000.00
Youth Outreach	\$	100,416.88	\$	102,829.38
Youth Initiative	\$	50,000.00		
GOVA TPI	\$	188,440.58		
CAREER DWG	\$	54,167.00		
Transportation to Learn	\$	22,500.00	\$	12,175.00
Youth Outreach and Marketing	\$	22,750.00	\$	7,000.00
Critical Sector Job Quality Grant	\$	471,539.47	\$	347,191.00
Community Project Funding			\$	200,000.00
Programs Total	\$	2,156,408.67	\$	1,593,537.32
Expenses Total	\$	2,613,233.27	\$	2,061,323.15
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Unobligated Reserve	\$	110,317.60	\$	44,161.00

### **BCWDB 15-01 Self-Sufficiency Policy – Update**

## **Bay Consortium Workforce Development Board**

Policy Number: 15-01

Effective Date: July 1, 2019

Revised Date: July 1, 2024

Title: Self-Sufficiency Policy

#### **PURPOSE:**

The purpose of this policy is to provide guidance for effective Self-Sufficiency practices to support service strategies that assist WIOA eligible individuals reach their employment goals.

The Lower Living Standard Income Levels expire June 30, 2025.

#### **REFERENCES:**

Workforce Innovation and Opportunity Act of 2014, Section 3 (36), Section 134 (a) (3) (A) (xii) and Section 134 (d) (1) (A) (x)

20 Code of Federal Regulations §680.600

Federal Register, January 17, 2024 – Department of Health and Human Services, Annual Update of the HHS Poverty Guidelines

Federal Register, April 16, 2024 – U.S. Department of Labor – Employment and Training Administration Workforce Innovation and Opportunity Act (WIOA) 2024 Lower Living Standard Income Level (LLSIL) Virginia Workforce Letter (VWL) 24-01

#### **DEFINITION OF ECONOMIC SELF-SUFFICIENCY:**

The Workforce Innovation & Opportunity Act (WIOA) requires a local definition of economic self-sufficiency as a condition for providing training or re-training services to Adult's, including Employed Adults, and Dislocated Workers.

The following policy is established to broaden the range of populations served in the Bay Consortium Local Workforce Development Area XIII and to encourage participation in the services provided, and to maximize the use of funding received in the Bay Consortium Local Workforce Development Area XIII.

The Bay Consortium Local Workforce Development Area XIII defines the term "low-income individual" as an individual who:

- Receives or is a member of a family that receives, cash payments under a Federal, State or local income-based public assistance program;
- Received an income or is a member of a family that received a total family income, for the 6-month period prior to application for the program involved (exclusive of unemployment compensation, child support payments, cash payments under a Federal, State or local income-based public assistance program; and old age and survivor's insurance benefits received under section 202 of the Social Security Act (42 U.S.C. 402)) that, in relation to family size, does not exceed the higher of:
  - The poverty line, for an equivalent period; or
  - o 70 percent of the lower living standard income level, for an equivalent period (see chart below);

Any individual who is considered to be "low income", as defined above, is eligible to receive WIOA funded training services in the Bay Consortium Local Workforce Development Area XIII.

Below are the charts detailing the 2024 Poverty Guidelines for the 48 Contiguous States and the District of Columbia, the 70% Lower Living Standard Income Level Chart and the 100% Lower Living Standard Income Level Chart for the Bay Consortium Local Workforce Development Area XIII.

2024 Poverty Guidelines for the 48 Contiguous States and the District of Columbia

Size of Family Unit	
Poverty Guideline	
1	\$15,060
2	\$20,440
3	\$25,820
4	\$31,200
5	\$36,580
6	\$41,960
7	\$47,340
8	\$52,720

For family units with more than 8 members, add \$5,380 for each additional member.

Federal Register, January 17, 2024 – Federal Register – Department of Health and Human Services, Annual Update of the HHS Poverty Guidelines

### 70% LOWER LIVING STANDARD INCOME LEVEL CHART (2024)

PY 2024 INCOME GUIDELINES WDB		70% Lower Living Standard Income Level for WIOA Program Eligibility							
	County CD FIPS		Family Size						
		Locality Name	1	2	3	4	5	6	Family Size Addition
Bay Consortium	001	Accomack County	15,060	20,440	26,622	31,684	37,390	43,727	6,377
Bay Consortium	033	Caroline County	15,060	20,440	26,622	32,867	38,791	45,368	6,577
Bay Consortium	057	Essex County	15,060	20,440	26,622	31,684	37,390	43,727	6,377
Bay Consortium	097	King and Queen County	15,060	20,440	26,622	32,867	38,791	45,368	6,577
Bay Consortium	099	King George County	15,060	20,440	26,622	31,684	37,390	43,727	6,377
Bay Consortium	101	King William County	15,060	20,440	26,622	32,867	38,791	45,368	6,577
Bay Consortium	103	Lancaster County	15,060	20,440	26,622	31,684	37,390	43,727	6,377
Bay Consortium	115	Mathews County	15,060	20,440	26,622	32,867	38,791	45,368	6,577
Bay Consortium	119	Middlesex County	15,060	20,440	26,622	31,684	37,390	43,727	6,377
Bay Consortium	131	Northampton County	15,060	20,440	26,622	31,684	37,390	43,727	6,377
Bay Consortium	133	Northumberland County	15,060	20,440	26,622	31,684	37,390	43,727	6,377
Bay Consortium	159	Richmond County	15,060	20,440	26,622	31,684	37,390	43,727	6,377
Bay Consortium	177	Spotsylvania County	15,060	23,189	31,830	39,289	46,370	54,229	7,859
Bay Consortium	179	Stafford County	15,060	23,189	31,830	39,289	46,370	54,229	7,859
Bay Consortium	193	Westmoreland County	15,060	20,440	26,622	31,684	37,390	43,727	6,377
Bay Consortium	630	Fredericksburg City	15,060	23,189	31,830	39,289	46,370	54,229	7,859
Bay Consortium	073	Gloucester County	15,060	20,440	26,622	32,867	38,791	45,368	6,577
Bay Consortium	127	New Kent County	15,060	20,440	26,622	32,867	38,791	45,368	6,577
Bay Consortium	137	Orange County	15,060	20,440	26,622	31,684	37,390	43,727	6,377
Bay Consortium	047	Culpeper County	15,060	20,440	26,622	31,684	37,390	43,727	6,377

# 200% LOWER LIVING STANDARD INCOME LEVEL CHART (2024) Individuals EXCEEDING these amounts are deemed SELF SUFFICIENT

PY 2024 INCOME GUIDELINES		200% Lower Living Standard Income Level for Self-Sufficiency Determination							
			Family Size						
WDB	County CD FIPS	Locality Name	1	2	3	4	5	6	Family Size Addition
Bay Consortium	001	Accomack County	32,616	53,430	73,334	90,526	106,830	124,934	18,104
Bay Consortium	033	Caroline County	33,822	54,418	76,062	93,906	110,830	129,622	18,792
Bay Consortium	057	Essex County	32,616	53,430	73,334	90,526	106,830	124,934	18,104
Bay Consortium	097	King and Queen County	33,822	54,418	76,062	93,906	110,830	129,622	18,792
Bay Consortium	099	King George County	32,616	53,430	73,334	90,526	106,830	124,934	18,104
Bay Consortium	101	King William County	33,822	54,418	76,062	93,906	110,830	129,622	18,792
Bay Consortium	103	Lancaster County	32,616	53,430	73,334	90,526	106,830	124,934	18,104
Bay Consortium	115	Mathews County	33,822	54,418	76,062	93,906	110,830	129,622	18,792
Bay Consortium	119	Middlesex County	32,616	53,430	73,334	90,526	106,830	124,934	18,104
Bay Consortium	131	Northampton County	32,616	53,430	73,334	90,526	106,830	124,934	18,104
Bay Consortium	133	Northumberland County	32,616	53,430	73,334	90,526	106,830	124,934	18,104
Bay Consortium	159	Richmond County	32,616	53,430	73,334	90,526	106,830	124,934	18,104
Bay Consortium	177	Spotsylvania County	40,430	66,254	90,942	112,254	132,486	154,942	22,456
Bay Consortium	179	Stafford County	40,430	66,254	90,942	112,254	132,486	154,942	22,456
Bay Consortium	193	Westmoreland County	32,616	53,430	73,334	90,526	106,830	124,934	18,104
Bay Consortium	630	Fredericksburg City	40,430	66,254	90,942	112,254	132,486	154,942	22,456
Bay Consortium	073	Gloucester County	33,822	54,418	76,062	93,906	110,830	129,622	18,792
Bay Consortium	127	New Kent County	33,822	54,418	76,062	93,906	110,830	129,622	18,792
Bay Consortium	137	Orange County	32,616	53,430	73,334	90,526	106,830	124,934	18,104
Bay Consortium	047	Culpeper County	32,616	53,430	73,334	90,526	106,830	124,934	18,104